

To Whom It May Concern

05/02/2012

As the EH&S Officer for Yavapai College I have been very involved with the fire monitoring systems district wide. Over the years we have experienced a large amount of frustration due to a lack of uniformity of the systems.

In 2002 the college started a 70 million dollar master plan which included new construction and renovation of 270,000 sq. ft. of usable space. Several systems were researched and Notifier seemed to be the best choice for the college's long term needs. The college also implemented a computerized HVAC control system that will be operational district wide by fall of 2012.

During the final phases of construction various issues started showing up between the two systems, but it was attributed to punch list items that still need to be cleared up. Things such as duct detectors not installed properly and the monitoring system showing trouble when none could be found. For the next three years after that phase was completed the original contractor was called in to perform repairs and annual inspections. But the problems never seemed to be fully corrected and the amount of expenditures for their services and a less than pleasant relationship with the monitoring company dictated a change.

In 2010 I started research for a life/safety RFQ, concerning all fire related categories. During the process it was discovered that the contractor who had originally installed the equipment had provided falsified Notifier certification information and was in fact not certified. Eventually this lead to why the college was having issues with the systems.

The RFQ went out February 2011 and proper Notifier certification along with NESCO Affiliation was a must for companies submitting proposals. All Notifier distributors in the state submitted proposals and Copper State Fire Protection which came in substantially lower was awarded the contract. At this time I believe Copper State may be the only company in Arizona that meets the college standards.

The first order of business was to perform the annual inspection and testing of the college's current systems. It included identifying all devices, bar coding the same and trouble shooting. The result was an extraordinary building report that gave the college data we had never imaged and identified the causes of long standing areas of concern. Those areas have since been corrected in a timely and cost efficient manner.

We recently had our engineering firm do a Facility Conditioning Report. When I supplied them with the building report information from Copper State Fire Protection, their comment was they had never seen anything like it before and were very impressed.

This last Fall the college renovated the performance hall and art building on the Prescott Campus. Copper State Fire Protection installed a new Notifier OnyxWorks Addressable Fire Alarm/Voice Evacuation system on time and in a very professional manner. The same system will be installed in one of our residence halls which is being renovated summer 2012. This Summer 2012 the college will also be renovating (5) buildings, along with the addition of a new Central Plant, Chiller Plant and IT building at two locations. Notifier OnyxWorks will be the standard. It is very comforting to know that all (6) campus's are now monitored at one location.

From management to the field technicians, Copper State Fire Protection has represented themselves in a very professional manner and completed all tasks as promised. The one thing that really stands is that every individual we have worked with has a vast amount of knowledge in their field. Specialized fields are something I call the 90%, meaning only 10% are worth doing business with. Copper State Fire Protection definitely falls into the 10% category.

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